



PROFESSIONAL PROCUREMENT SOLUTIONS

Company Profile

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About Us

- A trading company that supplies goods and services to a diverse portfolio of clients such as, but not limited to Real Estate Developers, Hospitals ,Universities ,NGO's and Facility Management companies.
- We provide supplies to residential, healthcare, industrial, corporate and education industries.
- Our team comes from multinational organizations empowered with a wide network of suppliers across the country.

Our Pillars



Why BM 360?



COST MANAGEMENT

- Cost Assessment.
- Market leverage and scale allowing for competitive pricing.
- Cost reduction from head count, training, office space and computerization.



SUPPLIER MANAGEMENT

- Large list of suppliers covering all product categories.
- Quality assurance and timely delivery of goods.
- Mitigating risk and problem solving in the execution process.



MARKET SURVEY & REPORTS

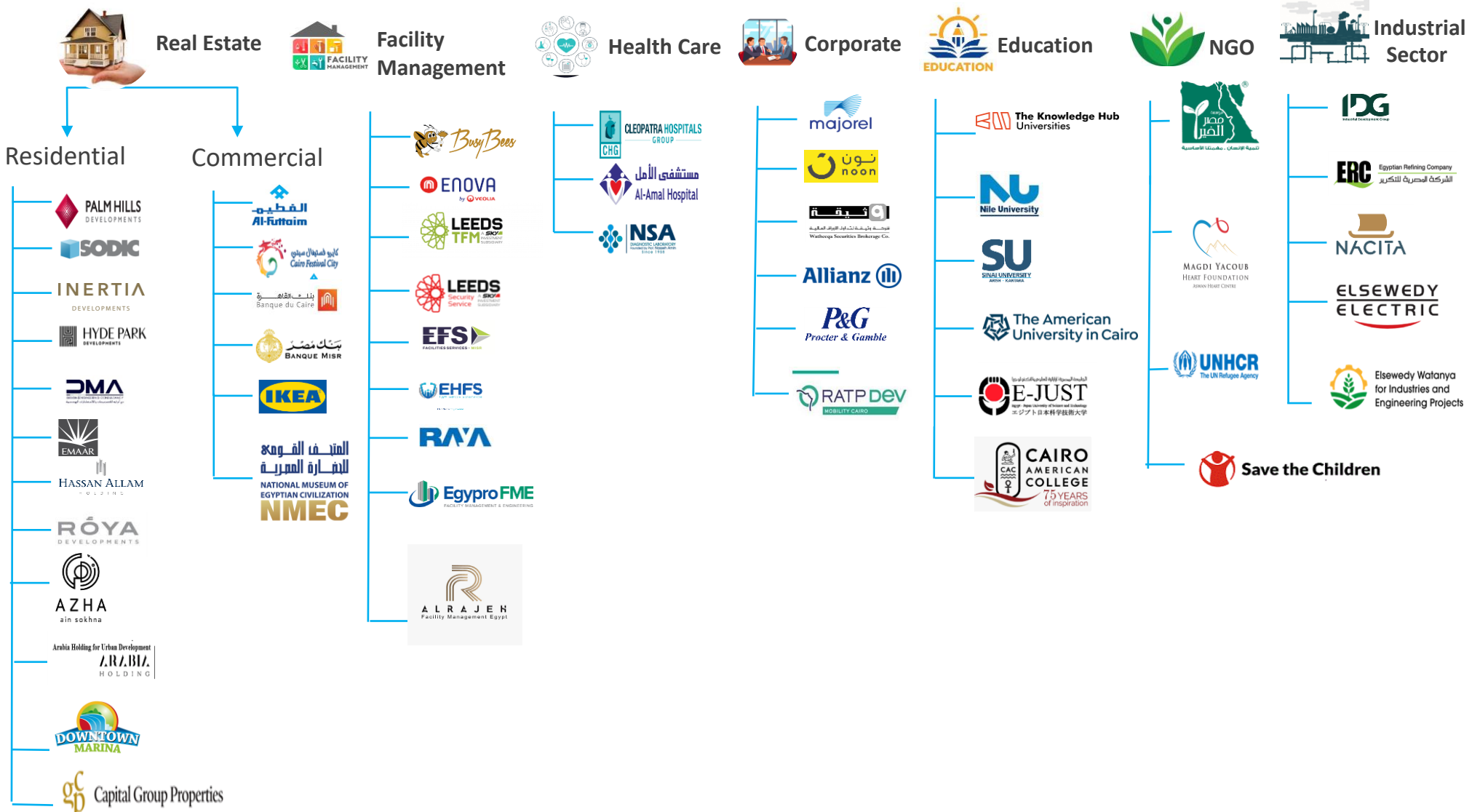
- Market pricing surveys.
- Business analysis and reports to clients.



CONTRACTING & NEGOTIATIONS

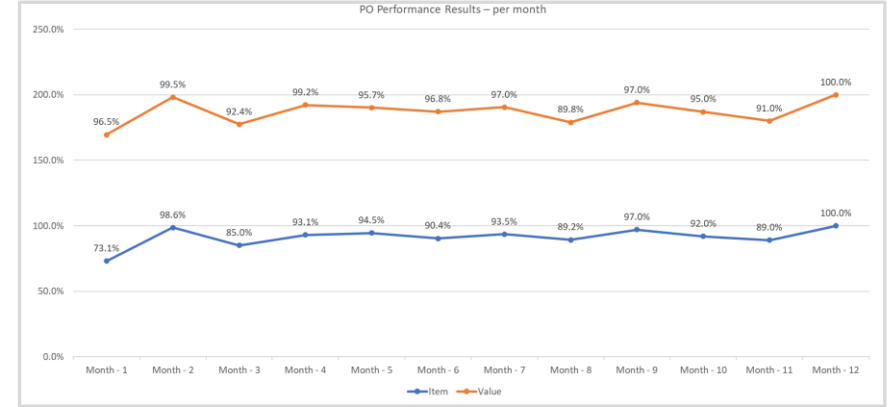
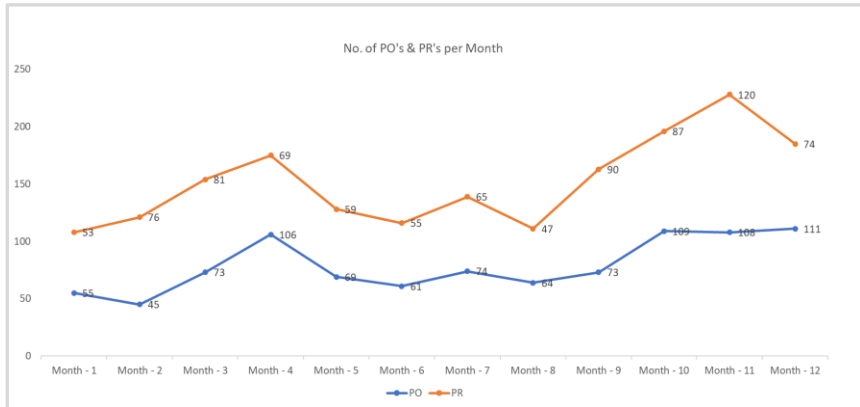
- Highly skilled procurement team specialized in purchasing & negotiation.
- Effective negotiation in pricing and payment terms with suppliers.

Our Clients



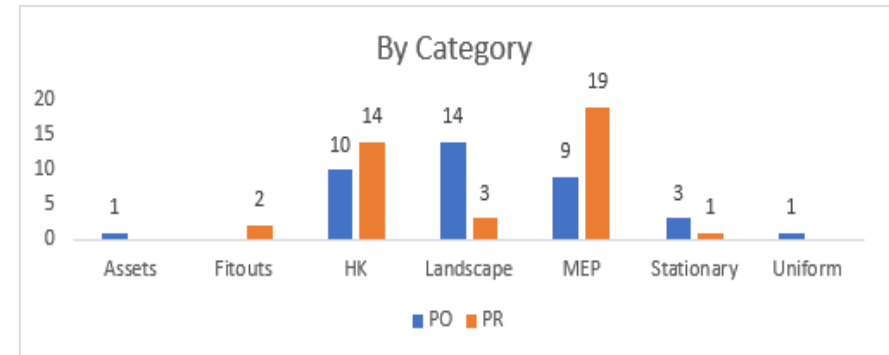
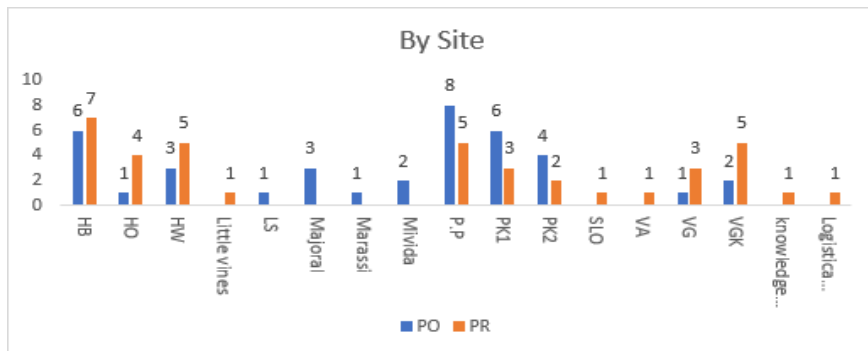
Example of Customer Monthly Performance Analysis

(Monthly Report sent to customers)



- We received **77** PO's & PR's.
- The split was **38** PO'S and **39** PR's.

- We delivered **100%** of PO's value on time, and **100%** of PO's items on time.



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By Category:

1. The highest number of PO's was for **LS**: **14** PO's
2. The highest number of PR's was for **MEP**: **19** PR's

Our Supplies Category



Product Categories

HOUSE KEEPING

Consumables
Cleaning
Tools
Cleaning
Equipment
& Machines

MEP

Heavy machinery
Electrical
Equipment
Plumbing Tools
Spare Parts
Pool/Lagoon

UNIFORMS

Polo Shirts;
Trousers
Overalls; Suits
Safety Shoes;
Sneakers

HEALTH & SAFETY

Face masks
Fire Extinguishers
Sterilization
Machines
Sanitization
Chemicals

LANDSCAPE

Tools
Irrigation
Equipment
Fertilizers

MANPOWER SUPPLY

Housekeeping
Landscape

IT

Routers
Laptops
Attendance
machines
Printers

OTHERS

Furniture
Stationary
Security Tools
Equipment
Chlorine

Product List

(By Category)

MEP
Vertical Pressure Tank
LV Fuse base
Valve box rectangular
Crick breaker
Timer Control Board
Medium Voltage Cables
Electrical Panels
Fluorescent flashlight
Contactors
PVC Pipe
Valve
Hydraulic Hose
Flexible Hose
Oil Filter
Air Filter
Submersible pump
Bearings
Oil Seal
Mechanical Seal
Pup-up rotator sprinkler radius
Dripper with flow rate

PPE
Safety shoes
Safety Cap (indoor users).
Helmet
Ear Muff
Earplugs
Safety Goggles
Coveralls
Electrical mechanical/Gloves/Plumbing/Welding
Helmets
High visibility VEST
Chemical Resistant rubber Boots
Welding Shield
Half Face respirators
Body Harness
Lanyards
Self Contained breathing apparatus

Machinery / Equipment
Road Sweeper
Walk Behind
Sand Sweeper
Motorcycle
Tractors
Single Disks
Hovers
Man Lift
Fork lift
Generator
Portable Generator
Golf Car
High Pressure
Air Compressor
Metal Detector Stick

Product List

(By Category)

Chemicals & Hygiene Solutions

Taski R1 Super
Taski R3
Oxivir Plus
Suma Force
Diverclean
Taski San
Taski Calcid
Taski Tapi Shampoo
Taski Tapi Extract
Taski Jontec 300 F4a (2x5 Lit)
Taski R2

Landscape

Fertilizers
Irrigation
Equipment tools

House Keeping

Trolley
Buckets
Dusters
Microfiber Towels
Pads
Mops
Floor Squeegee
Sweepers
Round Pads
Floor Cleaning Tools
Waste Collection Plastic Bags

IT

UPS
Laptop
Router
Network
Server
Laptop Bags

A/C

R22 Freon Cylinder
Indoor Fan Motor
Temperature Sensor
Air Velocity Sensor
Cable power card
V Belt
Compressor
Digital Thermostat
Power Module
Air Curtain

Chlorine

Tablets
Powders

Heavy Machines

Hand Pallet



Diesel Generator



Portable Generators



Tractor



Tricycle



Forklift



Heavy Machines

Vacuum Garbage Collector



Walk Behind In Door Scrubber



Water Fed Telescopic Pole



4m Height Portable Access
Platform Electric Aerial



Sand Sweeper



Ride On Sweeper



Uniform



Uniform



Live Photos of our Work

Together with UNHCR and Egyptian Red Crescent we delivered 240,000 bottles of water to Rafah (Gaza) and Argeen land port (Sudan) in support of the humanitarian crisis .



Live Photos of our Work

Together with UNHCR and Egyptian Red Crescent we delivered 50,000 sanitary Kits to Gaza in support of the humanitarian crisis.



Live Photos of our Work

Staff Training with our new cost-saving cleaning solutions with Diversey for Palmhills Developments & Hassan Allam

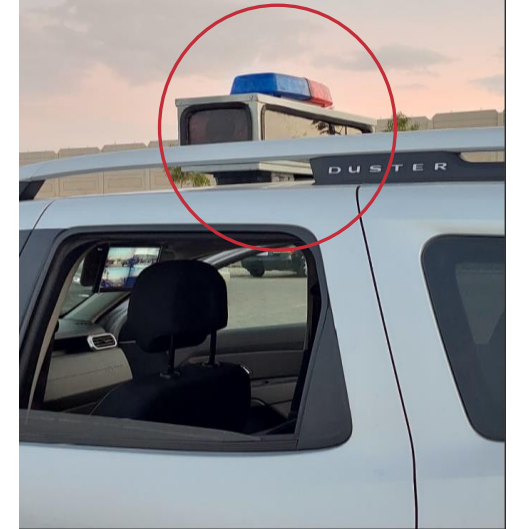


Location: Hacienda Bay, North Coast



Location: Little Venice, Sokhna

Car Security Camera 360 for EMAAR



Location: Uptown Cairo

Beach Sand Sweeper for Palmhills Developments



Location: Hacienda Bay, North Coast

Security Kiosk for Palmhills Developments



Location: Palm Parks, 6 October

Live Photos of our Work

Onsite Product Demonstration for **Diversey** Road Sweepers



Location: Azha - Sokhna

Our Geographic Reach



95 Sites
17 Residential
12 Hospitals
6 Educational
9 Facility Managements
6 Corporates
10 Retail
4 NGO's
5 Industrial Sector

BM360 Commitment



Actual No. Days in 2023 : 2.1

Actual No. Days in 2023 : 3.8

Thank You

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